A67.40/2: Feb 20, 1981

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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February 20, 1981

0357 0358 0359 Chewing gum, candy, beef liver, eggs (Egypt). Wants chewing gum and candy, one container 18-20 mt, retail sizes; beef liver, 10 mt, trial order; and table eggs, one-half to one million every month. Products should be grade A quality. Quote: CIF Port Said, free zone. Bank ref: CCB Port Said, Egypt. Contact: Mosaad Ibrahim Kisba, Kisba Import and Export Company, 2, Magreb and Nahda Street, Port Said, P.O. Box 270, Egypt. Telex: 63274 BCCI-UN. Cable: KISBA, PORT SAID. Phone: 9-440 PORT SAID.

0360 Agribusiness joint venture (Egypt). Integrated project to produce raw silk, manufacture silk cloth and produce "high class" silk garments for export, 10,000 tons annually. Has 5,000 acres of farm land with suitable infrastructure. Egyptian partner furnish farm land and share in capital. American side share in capital, provide technical assistance and management and perform marketing outside Egypt. Bank ref: Al Ahram Bank, Cairo, Egypt. Contact: Eng. Abd El-Razzak Aly Hamid, C/O Al Ahram Bank, 14, Alfy Street, Cairo, Egypt. Phone: 932908.

0361 Broilers (Egypt). Wants broilers, 800-1400 grams each, 500 mt monthly, grade A, plastic bags in cartons, giblets packed with each bird. Deliveries starting March 15, 1981. Slaughtered according to Islamic rites. Quote: CIF, Alexandria. Bank ref: MISR Romanian Bank, Alexandria Branch. Contact: Adel Abbas Said, EBN Al-Khattab Firm Export and Import, 16, Baladia Street, Ismailia, Egypt. Telex: 54178 ISM UN. Attn: Ebn Al-Khattab Firm, Adel Said. Cable: KHATTPORT-ISMAILIA. Phone: 2222 ISMAILIA.

0362 Licorice roots (Italy). Wishes to buy 300 to 1,000 mt of licorice roots, jute bags of 50 kgs. Quotations: CIF Port of Italy. Bank ref: Banco Di Napoli, Pescara. Contact: Mario D'Annibale, Saila S.P.A., Viale Garibaldi 83, 64029 Silvi Marina (Teramo), Italy. Cable: SAILA SILVI MARINA. Phone: 085/930205-930270.

0363 Walnuts (Italy). Wishes to buy walnuts in-shell and to eventually become agent for Sicily. Quotations: CIF Port of Italy. Bank ref: Banco Di Sicilia, Ag. Di Caltagirone, Cassa Di Risparmio Ag. 2. Contact: Mario Cilia, Cifrol, Via Giudice Mazzarrone, Catania, Italy. Telex: 970063. Phone: 0933/28325, 28444.

0364 Ginseng roots (Taiwan). Importer wishes to locate supplier of U.S. raw ginseng roots. Specify quality, packaging, and prices. Bank ref: HWA NAN

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Commercial Bank, Yuan Shan Branch. Contact: S.Y. Lou, Yng Yn Enterprises Company, 479 Ming Chuan E. Road, 2nd Floor, Taipei, Taiwan. Telex: 27635 TAICERA. Phone: 581-1392 or 522-4614.

0365 Corn oil (Chile). Wants 100-150,000 liters of edible corn oil, one gallon plastic containers. Delivery mid March. Quote: CIF Valparaiso. Bank ref: Banco de Chile, Los Angeles, Chile. Contact: Oscar Espinosa, Jaime Barrueto Rios, Huerfanos 1373, Office No. 307, Santiago, Chile. Telex: 40501 FOR OSCAR ESPINOSA, HUERFANOS 1373, OFFICE 307. Phone: 64530.

0366 Sugar (Chile). Wants 100-150,000 kilos of refined granulated sugar, 50 kilos bags. Delivery mid March. Quote: CIF Valparaiso. Bank ref: Banco de Chile, Los Angeles, Chile. Contact: Oscar Espinosa, Jaime Barrueto Rios, Huerfanos 1373, Office No. 307, Santiago, Chile. Telex: 40501 FOR OSCAR ESPINOSA, HUERFANOS 1373, OFFICE 307. Phone: 64530.

0367 Wine (Colombia). Wants Californian wines, 5,000 cartons per year, red, white, and rose, 12 bottle cartons and 24 halve bottle cartons. Quote: FOB. Bank ref: Banco de Bogota, Banco del Comercio. Contact: German Guerrero, Harry C. Davison Representaciones SA, Carrera 7 No. 58-42, Bogota, de Colombia. Telex: 041284. Phones: 211-6600; 255-8986; 211-6854; 211-6911.

0368 Alfalfa seed (Peru). Wants five metric tons of pioneer 521, WL 318, Rere, and Ranger, highest quality fifty kg jute sacks. Delivery March 15 through April 30, 1981. Quote: C&F Matarani, Arquipa. Bank ref: Banco de Credito del Peru, Juliaca, Departamento de Puno, Peru and Banco Agrario, Lima, Peru. Contact: Justo A. Zegarra Rondon, Hipolito Unanue B-174, Juliaca, Puno, Peru. Telex: 54003. Telex should include Zegarra's phone number. Phone: 427 JULIAGA, PUNO.

0369 Chicken, butter (Germany). Wants unsalted butter (1,000 tons), and frozen
0370 chicken (1,000 tons). Bank ref: Dresdner Bank Ag, 5900 Siegne. Contact: Dr. H.J. Koellner, Import Agent, Bruchbergweg 5, 5905 Fueudenberg, West Germany. Telex: 876805. Phone: 2734-7498.

0371 Horsemeat (Denmark). Wants fresh, frozen horsemeat, boneless, 1 or 2 containerloads per month, 90-95 percent visual lean, bulk packed in poly-lined export cartons, 60 lb. net per carton. Needs proper vet certificate for Denmark. Quote: CIF Copenhagen & CIF Hamburg. Bank ref: Den Danske Bank AF 1871 Aktesesl kab Copenhagen & Andeslbanken A/S, Copenhagen. Contact: D. Wang, Dat-Schaub A.M.B.A., 41 Flaesketorvet, DK-1711 Copenhagen V., Denmark. Telex: 27100-27100 TRIPAS DK. Phone: (1) 31 20 33 - EXT 336.

0372 Holsteins (Egypt). Wants registered bred heifers, Holsteins, 4,000 head, 2,000 head in November and 2,000 head in December 1981. Weight: 450-550 kilos a head. Quote: FOB shipment port and C&F Cairo airport. Bank ref: National Bank of Egypt, Cairo, Egypt. Contact: Mamdouh N. Ayad, Dr. Ayad Farm, 2, Hosein El Mamary Street, Kasr El Nil, Cairo, Egypt. Phone: 758918/741573.

0373 Calves for fattening (Egypt). Tender with closing date of March 15 of 400 head of calves for fattening. Cales should be 250-300 kilos per head. Delivery within 45 days of the tender. Quote: FOB shipment port, and C&F

Cairo airport. Bank ref: National Bank of Egypt, Cairo, Egypt. Contact: Mamdouh N. Ayad, Dr. Ayad Farm, 2, Hosein El Mamary Street, Kasr El Nil, Cairo, Egypt. Phone: 758918/741573.

0374 Goat meat (Belgium). Boned frozen goat meat, 50 metric tons per month in container, quality for processing. Indicate possible delivery schedule. Payment by letter of credit, irrevocable, divisible, confirmed. Payable against shipping and inspection documents. Quote: CIF Hamburg or other North European ports. Bank ref: Kredietbank. Contact: J. Heymans, H and F International S.A., Avenue Des Fleurs 8, B-1150 Brussels (Belgium). Telex: 25390 HFNI. Phone: 02/762.23.61.

0375 Canned specialties (Germany). Wants canned tropical fruits, Chinese ready food, durable food specialties (deydrated-ready to mix), East Asian spices. German firm supplies supermarket chains, department stores cash-and-carry markets throughout Germany. Bank ref: Deutsche Bank Ag. 4040 Neuss. Contact: Walter Thiele, Franz Hoenekopp Ag, Schellbergstr. 24, 4040 Neuss 1, West Germany. Telex: 8517744. Phone: 2101-17011.

0375 Cut flowers (Germany). Wants Colorado Carnations and Hawaii Anthuriums (Polystichum Adiantiforme), as well as Leather Leaf and other U.S. flowers, packed in cartons, delivery per 40 ft. containers, insulated and air-conditioned to 36 degrees fahrenheit. Firm Establ: 1950; annual sales: DM 20 million; maintains 50 passenger cars for delivery. Bank ref: Deutsche Bank Ag in 4040 Neuss. Contact: Claus Gaertner, Guenter Langer GMBH & Company, Postfach 311, Stadtwaldstr. 703, 4050 Moenchengladback 2, West Germany. Telex: 852449. Phone: 2166-31548.

0377 Feed supplements (Egypt). Egyptian agent is interested in feed supplements, amino acids, premixes, antibiotics, disinfectants, vaccines, and serums. Quantities will depend on upcoming tenders. Quote: C&F Alexandria and FOB shipment port. Bank ref: National Bank of Egypt, Cairo, Egypt. Contact: Mamdouh N.Ayad, Dr. Ayad Farm, 2, Hosein El Mamary Street, Kasr El Nil, Cairo, Egypt. Phone: 758918/741573.

0378 Broilers (Egypt). Government agency wants 500 mt. of frozen broilers, grade A, 900 gm - 1,500 gm each. Packaging in polyethylene bags in cardboard boxes. Origin and date of slaughter stamped on box. Quotations: CIF Alexandria. Contact: William Assaadd Mansour, International Bureau for Trade & Services, 2 Istambul Street, Alexandria, Egypt. Telex: 54180 COMALX UN. Cable: SAMTRADE. Phone: 26762 & 35950.

0379 Corn grits (Algeria). Government agency wants 500 metric tons of corn grits. Correspondence in French required. No tender document issued. Would like to receive 4 copies of Proforma invoice. Offer must be FOB, and C and F, Port of Algiers, and remain valid 90 days past bid deadline. Samples required. Payment on arrival. Packaged in jute bags, each bag weighing 50 kilograms; bag inside to be polyethylene, delivery before March 31, offers in French; all specs metric. Contact: Mr. Boukallel, President/General Manager, Alfluid (government agency) 5, Rue Abou Hamou Moussa, Algiers, Algeria. Telex: 52505. Phone: 64.52.25.

0380 Corn, soybean meal (Colombia). Wants A) yellow corn no more than 30
0381 percent broken, 5,000 tons; and B) soy meal - 48 percent protein, 4,000 tons. Packaging in bulk, delivery May - June 1981.

Phytosanitary certificate required. Quote: FOB - C&F - Buenaventura Gulf Ports - Barranquilla. Bank ref: Banco de Colombia, Sucursal Centro Distrital. Contact: Belisario Carvajal Celemin, Roberto Pinzon Villarraga, Asohuevo, Carrera 35 No. 24-26, Bogota, Colombia. Phone: 269-1478.

0382 Brown rice (Chile). Wants 10,000 tons of brown rice, gunny sack 50 kgs, delivery April 5,000 tons, September 5,000 tons. Maximum broken grain: brown rice 10-15 percent. Quote: CIF Valparaiso, Chile. Bank ref: Banco Espanol-Chile, Curico; Banco Nacional, Curico. Contact: Federico Munoz Canales, Industria Arrocera El Vocan Curico Ltda., Carmen 940, Casilla 424, Curico, Chile. Phone: 220, CURICO.

0383 Forage seeds (Educador). Wants seeds of Onobrychis viciifloia (Sainfoin) and of Pisum Arvense (forage peas), 200 pounds for trials. Volume will depend on success of trials. Requests data on moisture/climate requirements. Quote: C&F Guayaquil. Bank ref: Banco de Pichincha, Latacunga, Ecuador. Contact: Jose Maria Plaza, S.F.P., Avenida Colombia, Edif. Jaramillo Arteaga, Of. 1101 c/o Leonidas Plaza, Quito, Ecuador. Telex: 2420 LEPAZ ED. Phone: 210-373 or 517-941.

0384 Ready-made toasts (England). Wants ready-made toasts, complete container-loads, suitable for retailing in grocery stores. Quote: CIF. Bank ref: Williams & Glyn's Bank Ltd. Contact: J.P. Patel, P.T. Marketing Services Ltd., 10 Tintern Avenue, Kingsbury, London NW9 ORJ, England. Phone: 01-204 0129.

0385 Joint venture (Egypt). Wishes to join a U.S. firm in a food cold storage company. Freezer capacity for 2,000 mt. in town Cairo location. Existing building can be modified to contain freezers. City electricity, water, gas, and telephone available. Ownership - 51 percent Egyptian and 49 percent American. U.S. partners to provide equipment and "know-how." Bank ref: (1) Egyptian American Bank, Saro T Branch, Cairo. (2) Arab International Bank, Cairo. Contact: Amin Chafik Thomas. The Fluorescent and Electrica Co. Ltd. (Florab Co.), P.O. Box 1135, Cairo, Egypt. Telex: 92568 WAHBY UN ATT. THOMAS. Cable: AMICHATEAU - CAIRO. Phone: 912836.

0386 Processed cheese (Egypt). Request bids for Tender No. 11/1981 for 500 tons processed cheese. Shipped monthly at the rate of 160 tons, starting April 1, 1981. Representative samples to be received no later than March 3, 1981. Offers to be submitted no later than March 7, 1981. Conditions and specifications available above address against payment due fees. Contact: General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24 El Gomhouria Street, Cairo, Egypt. Telex: 2062 ESTRAM. Cable: ESTRAM.

0387 Soybean oil (Senegal). Wants 70 tons/month of refined soybean oil. Shipment in bulk Asap. Quote: CIF/Dakar, Senegal. Contact: Ste Nouvelle Des Conserveries, Quai De Peche, B.P. 782, Dakar, Senegal. Telex: 588 SG. Phone: 21-57-79.

0388 Chicken, eggs (Egypt). Wants to establish contacts with suppliers of
0389 frozen chickens and eggs. The company is looking for long term contract. Bank ref: Mohandes Bank, Cairo, Egypt, Suez Canal Bank, Cairo, Egypt. Contact: M. Azab, Modern Machines and Materials Company, 4, Sayed Darwish

Street, Tewfikia, Cairo, Egypt. Telex: 93887 AHMAZUN. Cable: MODERNMACH, CAIRO. Phone: 745260/755207/761268.

0390 Sweetened condensed milk (Egypt). Request bids for Tender No. 10/1981 for 50,000 cartons sweetened condensed milk. Shipped monthly at the rate of 12,500 cartons, starting April 1981. Representative samples to be received no later than March 1, 1981. Conditions and specifications available at address below against payment due fees. Contact: General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24 El Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM. Cable: ESTRAM.

0391 Beef (Canada). Agent for Saudi Arabia firm wants 100 tons frozen beef, bulk shipment, seven cut rump. Quotations: FOB New York, destination Saudi Arabia. Bank ref: On request. Contact: Rene Wellington, Wellington Enterprises, 5440 Queen Mary Road, Suite 105, Montreal, Quebec, H3X 1V6, Canada. Phone: (514) 484-3265.

0392 Melon balls (Japan). Wants 8 mt of quick frozen melon balls - honey dew & cantaloupe. Size of melon ball - about 2cm in diameter. Specific information required. Packed in poly-lined cartons - 10 to 20kgs to a carton. Immediate delivery. Quote: C&F. Bank ref: Joyo Bank Tokyo Branch. Contact: Hiroshi Ishida, Sunyo-Edgell Co., Ltd., c/o Sankei Building, #12, Mikura-Cho, Kanda, Chiyoda-Ku, Tokyo, Japan. Telex: J28392 FOODPORT. Cable: FOODIMPORT TOKYO. Phone: (03) 256-9119/9567.

0393 Broilers (Egypt). Wants 200 mt frozen broilers, U.S. Grade A, white skinned, ready to cook. Weight, 800-1400 grams each. Individual packages with giblets packaged separately in paper bags and inserted inside bird. Bird packed 12-14 per carton with English/Arabic labels. Islamic Slaughter Certificate required. Deals on exclusive basis only. Terms: Irrevocable Letter of Credit. Performance bond of 4% required. Quote: CIF and C&F Alexandria and Port Said, Egypt. Contact: S. Shalaby, Interex for International Trade, 622 Bloomfield Avenue, Suite 7, Bloomfield, New Jersey 07003. TWX: 7109944764. Phone: (201) 748-4217, or Mrs. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.

0394 Eggs (Egypt). Wants shell eggs, white, trial order 5,000 cases, 360 per box. Weight between 50-55, and 55-60 grams. USDA Grade A. Deals on exclusive basis only. Quote: CIF and C&F Alexandria and Port Said. Required 4% performance bond. Terms, Irrevocable Letter of Credit. Contact: S. Shalaby, Interex for International Trade, 622 Bloomfield Avenue, Suite 7, Bloomfield, New Jersey 07003. TWX: 7109944764. Phone: (201) 748-4217, or Mrs. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.

0395 Canned fruits (Egypt). Regular and dietetic. Cherries, 14-16 ounce cans, Royal Anne, dark and red. Sweet pitted and unpitted in heavy syrup, light syrup, and water pack. Number 10 cans of Fruit Cocktail and Fruit Salad, heavy syrup and water packed. Also Pineapple; number 404 and number 10 cans. Packed in its own juice, 16-18 degrees Brix. Packed in heavy syrup, 28-32 degrees Brix. Brand and private label. Quote CIF and C&F Alexandria and Port Said. Performance bond of 4% required. Terms, Irrevocable Letter of Credit. Deals on exclusive basis only. Contact: S. Shalaby, Interex for International Trade, 622 Bloomfield Avenue, Suite 7, Bloomfield, New Jersey 07003. TWX: 7109944764. Phone: (201) 748-4217, or Mrs. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.

0396 0397 Soy bean oil and meal (Egypt). One container load for trial. Oil in 50 gallon drums. Meal, one container load, 48-49% protein. Packaged under USDA Certificate. Quotes: CIF and C&F Alexandria and Port Said. Terms, Irrevocable Letter of Credit. Deals on exclusive basis only. Performance bond of 4% required. Contact: S. Shalaby, Interex for International Trade, 622 Bloomfield Avenue, Suite 7, Bloomfield, New Jersey 07003. TWX: 7109944764. Phone: (201) 748-4217, or Mrs. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.

0398 Canary seed, buckwheat (Japan). Wants (A) canary seeds - White Wonder Millet and Colorado Proso Millet, 10,000 mt; and (B) buckwheat grain, 20,000 mt. Specific information required. Appropriate packaging for export by surface shipment. Immediate delivery. Quote: C&F. Bank ref: Fuji Bank Fukagawa Branch, Tokyo. Contact: T. Kobayashi Shoten Ltd., c/o Haniuda Building, #2-3, 2-Chome, Kayaga-Cho, Nihonbashi, Chuo-Ku, Tokyo, Japan. Telex: 2523229 Maruko J. Cable: "TRAMARUKO" TOKYO. Phone: (03) 668-1271.

0398 Albumen (Japan). Wants spray dried albumen, 41,250 lbs. The product must conform with the following specifications: total egg solids-92% min., moisture-8% max., protein-80% min., fat-0.5% max., reducing sugar-0.3% max., ash-6% max., ph-7 plus/minus 0.5, granulation-no. 60 U.S. sieve (100%) standard plate count-less than 5,000/gram, coli-form & salmonella-negative, melting rate-95% min., foreign substances-negative and whipping-very little. Packed in carton boxes, 55 lbs. to a carton box. Immediate delivery. Quote: FOB West Coast, U.S.A. Bank ref: Sanwa Bank Yotsuya Branch, Tokyo. Contact: Fuji Trading Co., Ltd., c/o Hirata Building, 4-14-6, Ginza, Chuo-Ku, Tokyo, Japan. Telex: 2523256 KOTRAK J. Cable: KOOTRAKK. Phone: (03) 543-3171.

0399 Soft drinks (Hong Kong). Wishes to buy canned carbonated soft drinks. Quantity and specifications to be supplied. Packed in aluminum cans 24 X 12 oz. Quote: CIF Hong Kong. Bank ref: Hong Kong Shanghai Banking Corporation, Queens Road, Central, Hong Kong. Contact: Noel A. Stevenson, Asian Food Industries (HK) Ltd., Fo Tan Road, Shatin, New Territories, Hong Kong. Telex: HX 73400 AFIL. Phone: 12-622-111.

0400 Offals (Chile). Wants to buy offals, especially beef liver, minimum 30 tons, Grade A, export pack, prompt delivery. Company wishes to represent U.S. exporters. Quote: CIF Valparaiso. Bank ref: Banco Del Trabajo, Bandera 102, Santiago, Chile. Contact: Jorge F. Glusevic, Puyehue 1360, P.O. Box 16,379, Santiago, Chile. Telex: SGO 260 FOR GLUSEVIC. Phone: 743114, SANTIAGO.

0401 Wool (Canada). Wants to buy wool in the grease, 1,000 lbs. per month, top grade for hand spinning and craft making. Wishes to get replies from wool dealers, suppliers or producers particularly in California. Contact: Claude Souliere, 3000 Montee St. Aubin, Chomeday, Laval, Quebec, H7L 3N8, Canada. Phone: (514) 681-2946 or (514) 621-3950.

0402 0403 Pulses, lentils (Canada). Dry peas and beans, chick peas (garbanzo); white kidney beans; black eye beans; green lentils; small white beans; cranberry beans (rumano). Presently imports 10,000 lbs. of each kind every three months. Looking for additional suppliers. Wishes price quotations. Contact: Jerry Milon, Miloni Food Importers, 7515 Gilley Avenue, Burnaby,

B.C., V5J 4X4, Canada. Telex: 04 354500. Phone: (604) 434-7271.

0404 Brown Swiss (Peru). Brown Swiss heifers, 20-40 head, 16-20 months age, bred, registered. Delivery by plane in May or June. Must fulfull Peruvian health requirements. Quote: C&F or CIF, Arequipa. Bank ref: Banco de Credito del Peru, Juliaca, Departamento de Puno and Banco Agrario Lima, Peru. Contact: Justo A. Zegarra R., Hipolito Unanue B-174, Juliaca, Puno, Peru. Telex: 54003 Telex should include Zegarra's phone number. Phone: 427 JULIACA, PUNO.

0405 Grocery line, fresh fruits and vegetables (Kuwait). Interested in fresh fruits and vegetables and groceries, general line. This is one of the largest co-operatives in Kuwait. It is currently importing vegetables and fruits from India and Cyprus. Bank ref: Kuwait Chamber of Commerce & Industry, P.O. Box 775, Safat, Kuwait. Contact: Eid Hamad Al Mizrim (Vice-chairman), Salmiya Co-operative Society, P.O. Box 85, Salmiya, Kuwait. Telex: 2585 JSALMIYA KT. Cable: JAMSALMIYA, KUWAIT.

0406 Dried milk (Chile). Interested in lots of 100 mt. each of full creammilk powder and skimmed milk powder, food grade, low or medium heat spray dried, minimum 26 percent fat, maximum 4 percent moisture, maximum 0.15 percent lactic acid. Multiple paperbags with inner polybag containing 25 kilos net. Delivery 30 to 60 days after receipt of L/C. Payment: Time letter of credit payable 120 days after shipping date, indicating interest rate. Quote: CIF Valparaiso, Chile. Bank ref: Banco de Chile, Nunoa Branch, Irarrazabal 3057, Santiago; Banco Nacional, Nunoabranch, J.P. Alessandri 43, Santiago. Contact: Alfredo Dannenberg or Juan W. Zipfel, Compania Importadora Y Distribuidora Dannenberg Ltda., Av. Jose D. Canas 2875, Santiago; P.O. Box 15301, Santiago, Chile. Telex: 41077 DANEN CL. Phone: 237637 SANTIAGO.

0407 Soybeans (Ecuador). Wants soybeans for oil extraction, 3,750 M.T. Grades: U.S. #1 and 2, bulk shipment, 50 percent immediate, 50 percent to be shipped prior to April 30, 1981. Quote by telex FOB Houston or New Orleans. Quotations to be made for payment with letter of credit against delivery of shipping documents and for payment with letter of credit payable in 180 days. Bank ref: Banco del Pacifico Ecufinsa, P.O. Box 988 Gral. Cordova 1030, Guayaquil, Ecuador Guayaquil, Ecuador. Phone: 526-800 or 307-614. Contact: Alvaro Bonilla, Phidaygesa, P.O. Box 6387, Guayaquil, Ecuador. Telex: 04-3506. Phone: 351-555.

0408 Geese, pheasant, quail, and deer meat (Germany). Wants to establish contacts with suppliers of frozen geese, pheasant, quail, and deer meat. Quotations: FOB U.S. ports or CIF West Germany. Contact: Lorenz Heitz, Alfred-Zingler-Strabe 3, 4650 Gelsenkirchen, Federal Republic of Germany. Telex: 08-24-794. Phone: (0209) 86091.

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